

SUBEX - Suppliers Balkan Expo

25-26 October 2023

Hotel DoubleTree by Hilton Skopje



AGENDA

Wednesday, 25 October 2023		
09:30 – 10:00 h	Registration of participants	
Greetings and introduction		Room: Platinum 1
10:00 – 10:30 h	<p><u>Opening words</u></p> <p>Antje Wandelt, Delegate of AHK North Macedonia, Kosovo and Albania Hon. Kreshnik Bekteshi, Minister of Economy in the Government of North Macedonia H.E. Otto Graf, Deputy-German Ambassador in North Macedonia</p>	
Block 1.		Room: Platinum 1
10:30 – 11:30 h	<p>Panel 1 - Opportunities and challenges of nearshoring in Western Balkans</p> <p>Jovan Despotovski, Directorate for Technological Industrial Development Zones Blazhe Levovski, CEO, IPROTEX® technical textiles Macedonia Erdit Selmani, Sales and Marketing Manager, SELMANI Albania Kushtrim Mehmeti, CEO, Automatics Kosovo Nora Hasani, Managing Director, German-Kosovar Business Association (Moderator)</p>	Expo
11:30 – 12:30 h	<p>Panel 2 - Supply chain and requirements of sustainability</p> <p>Emilija Spirovska, Member of Management Board, ProCredit Bank Macedonia Marta Grnarova, CEO, ZAVAR Macedonia & President, MAMEI Vlatko Bezoski, Sales & Marketing Director, Quehenberger Logistics Macedonia Vladimir Stefanovski, Plant Manager, KIEL Macedonia Aleksandar Karaev, SME Consultant (Moderator)</p>	
12:30 – 13:30 h	Lunch break	
13:30 – 14:30 h	<p>Panel 3 - Digital transformation for business development</p> <p>Dragana Kiprijanovska, Legal Advisor, MAK-SYSTEM International Group Marjan Bogatinovski, Chief Commercial Officer B2B, Makedonski Telekom Borche Ilioski, COO, Intertec.io Dimitar Janevski, Managing Director, Digital Office by Inbox Ivica Pesovski, Chief Technology Officer, Brainster Elena Mladenovska Jelenkovic, Chief Executive Officer, M6 Educational Centre (Moderator)</p>	
Block 2.		Room: Platinum 2
13:00 – 17:00 h	B2B meetings	

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09:30 – 10:00 h	Registration of participants	Expo & Job / Career Fair	
Block 1.			Room: Platinum 1
10:00 – 10:20 h	<p><u>Opening Words</u> Antje Wandelt, <i>Delegate of German Economy for North Macedonia, Kosovo and Albania</i> Barbara Gerber, <i>Head of Global Professional Education at Draexlmaier</i> Jeton Shaqiri, <i>Minister of Education and Science of North Macedonia</i></p>		
10:20 – 10:30 h	<p>Keynote: Quality Assurance of the Dual VET Processes Dejan Chupovski, <i>Program Manager, Dual VET, AHK North Macedonia</i></p>		
10:30 – 11:00 h	Handover of AHK-DIHK certificates to the second generation of Dual VET students according to German standards		
11:00 – 11:30 h	<p>Panel 1 - Addressing shortage of skilled labour with Dual education and Training, experience of the companies Orde Gjorgjioski – <i>General and Legal Affairs Manager, Vitaminka</i> Stevche Ristevski – <i>Training Coordinator, Kromberg & Schubert</i> Evgenija Gjorgjieska – <i>CEO, Head of Marketing & Sales, Laminati</i> Blagoja Pajmakoski – <i>Senior Process Engineer, Gentherm</i> Dejan Chupovski - <i>Program Manager, Dual VET, AHK North Macedonia (Moderator)</i></p>		
11:30 – 12:00 h	Panel 2 – Students’ experience with the Dual VET program in Industrial Mechatronics and Mechanical Engineering		
12:00 – 12:45 h	Welcoming the new Generation of dual VET students		
12:30 – 13:30 h	<i>Lunch Break</i>		
Block 2.			Room: Platinum 1
13:30 – 13:50 h	German training program for development of young professionals from N. Macedonia and Kosovo, Dr. Bertholt Volberg, Senior Project Manager, Germany/Europe, GIZ		
13:50 – 14:30 h	<p>Panel 3 - Opportunities of professional development for young generation in Western Balkan Antje Müller, <i>Project Manager, German Eastern Business Association (OA)</i> Milan Damchevski, <i>Member of Management Board, ProCredit Bank Macedonia</i> Oliver Nachevski, <i>Training Program for future young professionals from N. Macedonia & Kosovo, GIZ</i> Dimitar Kaljoshevski, <i>Project Coordinator at World University Service</i> Sinisha Naumoski, <i>Institute for Business & Management Heidelberg University</i> Antje Wandelt, <i>Delegate of AHK North Macedonia, Kosovo, and Albania (Moderator)</i></p>		
14:30 – 15:15 h	<p>Panel 4 - Perspectives for Professional Development with German Knowledge in Western Balkan Marija Radevska Trandafilovska, <i>PR Manager, Government Relations, HR, AHK North Macedonia</i> Inge Zwick, <i>Executive Director, Office of the CEO, Head of Europe EMAPTA</i> Liljana Sekulovska, <i>Site Manager, Webhelp & Concentrix North Macedonia</i> Gorjan Jovanovski, <i>CEO & Co-founder, EarthCare.ai Germany</i> Simon Nachevski, <i>Alumni 2021/2022, Training program for future young professionals</i> Falk Schleicher, <i>Deputy Director Goethe Institut (Moderator)</i></p>		
15:15 – 17:00 h	<p>Workshops Goethe Institut (2 x 45 minutes) in German, Registration at Goethe Desk 1) "Berufliche Perspektiven: Mein Traum-Arbeitsplatz auf Deutsch" 2) "Kommunikationskraft im Job: Deutsch für den Arbeitsalltag"</p>		

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